



## Curriculum Vitae

### PERSONAL INFORMATION

Name Surname

**CARMELA ELITA SCHILLACI**



E-mail

cschilla@unict.it

### EXECUTIVE SUMMARY

*Carmela Elita Schillaci is Full Professor of “Entrepreneurship” at the Economic & Business Department - University of Catania (Sicily). She specialized at Bocconi University (Milan) and at NYU /Snider Center for Entrepreneurial Studies*

*She works as an “Experts of Technological Transfer ” for the Italian Ministry of Education, universities and research (MIUR) and as an expert for “ANVUR”-National Agency for Italian Universities Research Evaluation.*

*She is member of the Board of “IBAN- Italian Business Angel Networks” (Italian partner of the “EBAN-European Business Angel Networks); member of the Scientific Committee of Vodafone Foundation Italy; member of the Scientific Committee of Unicredit Group and member of the Scientific Committee of “Salone della CSRE DELLA Innovazine Sociale”-Bocconi University-Milan.*

*Since November 2019, she is President of the National Scientific Qualification Committee for Associate and Full professor in Italian Universities.*

*Research Focus: Technology Transfer Process, Family Business, Entrepreneurial Ecosystem, Absorptive Capacity, Academic Entrepreneurship; Social Innovation.*

#### Main Experiences:

- Head of Business Department of University of Catania (2000/2002).
- Dean of the Business Faculty in Catania (2002/2005).
- Founder and CEO of the Academic Incubator MED/Spin (2004/2007 in Catania).
- President of the Consortium Etna Hi-Tech (33 firms) (2004/2007).
- CEO of the Micro-Nano Systems Technology Cluster MIUR – Italian Ministry of University and Research (2009/2011).
- Head of the Technological Liason Office- University of Catania (2005/2007).
- Expert in Technological Transfer List at the MISE-Italian Economic Ministry.
- Regional Expert for the Evaluation of the Sicilian Technological Districts (2013).
- Member of the Scientific Board of the Technological Park of Sicilia (2005/2007).
- Founder and President of SVPF (Sicilian Venture Philanthropy Foundation).
- Member of the IBAN Board (Italian Business Angels Network) since 2014.
- Expert for Technological Project Evaluation for RSI 2014- Tuscany Region.
- Member of ANVUR (MIUR) Commission for the Evaluation of Business Studies Area.

#### **Institutional and Research Activity**

- From 2018, Member of Scientific Committee-Unicredit Group
- from 2016, Member of Scientific Committee - Vodafone Foundation Italy;
- from 2016, Member Scientific Committee- Bocconi University (Milan) “Salone della Corporate Social Responsibility”;
- from 2015, Expert MIUR / ANVUR List Third Mission Academic Evaluation;
- from 2015, Expert Formez – MISE List;
- from 2015, Expert for Innovation Project Evaluation “Sviluppo Toscana per Bandi RSI 2014”;
  
- from 2014, Member of the IBAN Board (Italian Business Angels Network);
- from 2013, President of Sicilian Venture Philanthropy Foundation;



### *Curriculum Vitae*

- from 2011, Member Scientific Committee Tregua Foundation - Onlus;
- from 2009, Expert for Technology Innovation, MISE – Italian Ministry of Economic Development;
- from 2009, Member Scientific Committee RES Foundation– Gruppo Unicredit;
- 2015, P. I. Research Project “Social Entrepreneurship and Sustainability. New Evaluation Matrix” FIR, Catania University;
- 2014-2015, Project “PERFORMANCE PA Activity line B.1” – Linea 1;
- 2014, Member of ANVUR Commission “Valutazione nelle Aree Aziendali”;
- 2013-2015, P. I. Research Project - PF3 - MIUR "PON Ricerca e Competitività 2007-2013" - Micronanotechnology District Project "Development of Micro and Nano-technology and Advanced Systems for Human Health – Hippocrates”;
- 2013-2014, Member Research Group MIUR PON Research and Competitiveness 2007-2013 "Measures to support industrial research" - Project "SINERGREEN – Smart Intelligent GREEN Energy" ;
- 2013-2014, P. I. Research Project “Analysis of the socio-economic impact of Coca Cola Italia and SIBEG in Sicily”;
- 2013, Member of the Team for the Evaluation of Public Investments of the Sicilian Region with the role of “Expert senior in planning and evaluation of policy and projects in the research, development and innovation in the ICT society”;
- 2013, Member ItaliaCAMP Scientific Committee “Your idea for the Country”;
- 2013, Expert Senior in “Board of evaluation for Innovation and Development. Regione Siciliana”;
- 2012-2014, Scientific Board “Piccola Impresa/Small Business” Journal;
- 2012-2014, Member of Confindustria Italy Commission for “Business Culture”;
- 2012-2014, Scientific Consultant “Supervisor Board L. 231 Catania Airport”;
- 2012-2013, P. I. Research Project – Regional Measures to support Industrial Research P.O. FESR 2007/2013 - Asse IV - Misura 4.1.1.1” - Progetto “Individuazione di marker di qualità in conserve a base di pomodoro - MARKER PRO” - D.D.G. n. 1703 del 18/06/2010;
- 2012-2013, P. I. Research Project – “POR Measure 4.1.1.2 Progetto HPM – Health Care Process Management”, Project Leader Carmide s.r.l.;
- 2012-2013, P. I. Research Project – “POR measure 4.1.1.2 Project PRO.MANA., Aprile 2012 – Ottobre 2013”, Project Leader CC MC spa;
- 2012-2013, P. I. Research Project “POR measure 4.1.1.2 Progetto Formulazione di prodotti salutistici nutrizionali a base di miele destinati al consumo alimentare”, project leader Perla Alimentare s.r.l.;
- 2012-2013, P. I. Research Project “POR Measure 4.1.1.2 PYTHIA - Sistema software collaborativo di competitive intelligence per l'industria dell'ospitalità nei distretti turistici”, project leader Evols s.r.l.;
- 2011-2015, Scientific Coordinator MASTER Micronanotechnology Cluster “Tecnologie per l’Energia e l’Efficienza Energetica (ENERGETIC)”;
- 2011-2015, Scientific Coordinator Micro-nanotechnology Cluster Master "Development of Micro and Nano-technology and Advanced Systems for Human Health (Hippocrates)”;
- 2011-2015, Scientific Coordinator Micro-nanotechnology Cluster Project “Public/Private Labs for the development of electronics circuits on plastic substrates (Plast\_Ics)”;
- 2011-2013, P. I. Research Project “Entrepreneurial Morphogenesis in High Level Risk Eco-systems and high impact Areas in Sicily” - Sicilian Region;
- 2011-2013, Member Scientific Committee “Annual Report Venture Capital Italy”;
- 2011-2012, Tutor of 2 Spin-off projects “MED TECHNOPOLIS pour la mise en oeuvre d’un réseau méditerranéen de structures d’interface technopolis”;
- 2011, Commission Member MIUR for Strategic Development and Feasibility Studies PON 2007/2013;
- 2009-2013, P. I. Research Project “Business models and Internationalization process for technological cluster for knowledge based firms” Sicilian District of Mechanics (P.O. FESR 2007/2013 Regione Siciliana);
- 2009-2013, P. I. Research Project “Etna Valley District Creation” (P.O. FESR



## *Curriculum Vitae*

- 2007/2013 Regione Siciliana);
- 2009-2012, Member Committee for the University – Confindustria partnership;
  - 2009-2011, CEO of the Micro-Nano Systems Technology Cluster MIUR – Italian Ministry of University and Research (2009/2011);
  - 2009-2010, P. I. Research Project “Supporto alla Regione Siciliana per innovare il sistema delle aziende sanitarie”, University Bocconi and CER GAS;
  - 2009, Member of a Research group coordinated by Bocconi University and CER GAS (Centre for Research on Management of Social Health), "Corporate Governance and Organization Acts in the Health-care sector";
  - 2009, Member of GSA (Business creation and entrepreneurship), AIDEA - Italian Academy of Business Administration;
  - 2009, Member of Scientific Committee Cerisdi – Enna;
  - 2009, President “Next Generation Center”, Department DICS, Catania University;
  - 2009, P. I. of Research Project (PRA) "Through the generations, crisis management and new trajectories of development for family business";
  - 2009, President “WE- Women House for Business Innovation”;
  - 2008-2010, P. I. Research Project "Technological strategies and patent activities for nanotechnology applied to the science of life", Catania University;
  - 2008-2009, P. I. Research Project "Technological Strategies and knowledge transfer in high-tech Firms", PRIN project funded by the Ministry of Education, Catania University, Bocconi University, Bologna University, Calabria University;
  - 2008-2009, P. I. Research Project “ST Microelectronics-ISMETT-Pittsburg: “Knowledge flows for the research and development partnership in the biomedical area”;
  - 2008, P. I. Research Project “Trough generations: crises and new managerial for family business”, PRA, Catania University;
  - 2008, P. I. Research Project “ISMETT Startups in the Bio-tech Industry”, University of Pittsburg Medical Center;
  - 2007-2008, Advisor for Economic Development, Outsourcing, Business and Investments of the Municipal City of Catania;
  - 2007-2008, P. I. of the Research Project “ISMETT, Strategic Vision and Value Creation in the regenerative medicine. A case study in the Mediterranean Area”, Department DICS, University of Catania - ISMETT Palermo;
  - 2007, P. I. Research Project “OCSI Strategic Competitiveness and Development observatory” University of Catania, Bank of Italy, Chamber of Commerce;
  - 2007-2010, Member of Superior Council of the Banco di Sicilia Foundation (Commission Research and Development);
  - 2007, P. I. Research Project “Bio-life nanotech and strategic patents PRA”, Catania University;
  - 2006-2007 Head of the Technological Liason Office- University of Catania;
  - 2006, CEO "STARTNET - Networked Incubator for Start-ups in high-tech industries," Mediterranean University Consortium for Spin Off in the High Tech Industry (MedSpin), Catania University, (MISE);
  - 2006, Promoter “Start Cup Catania 2006 – Entrepreneurial Ideas for high technological level-Consorzio MedSpin, Sviluppo Italia Sicilia SpA;
  - 2006, P. I. Research Project "The retail trade in Sicily", Catania University, Italy Carrefour;
  - 2006, P. I. Research Project "Patent Strategies in High-tech firms", University Research Project, Catania University;
  - 2006, P. I. Research Project "The combination of knowledge and technology strategies in high-tech companies," Catania University, Bocconi University, Bologna University;
  - 2005-2007, Member of Scientific Committee Science and Technology Park of Sicily;
  - 2005-2006, P. I. Research Project “Profesional Knowhow and local specilaties in Catania economic developmente” Catania University & Province of Catania;
  - 2005, Promoter “Start Cup Catania 2005 – Entrepreneurial Ideas for high



### *Curriculum Vitae*

- technological level-Consortio MedSpin, Sviluppo Italia Sicilia SpA;
- 2004-2007, Founder and President of Etna Hi-Tech Consortium (33 firms);
  - 2004-2007, Founder and CEO of the Incubator Med-Spin University Consortium, University of Catania, Sicily Italy Development;
  - 2004-2006, Scientific Coordinator Master “Logistica integrata e intermodalità”, Scuola Superiore per la formazione di Eccellenza, Catania University;
  - 2004-2005, Scientific Coordinator of the project “Development of logistics to support tourism in the basin of the Corona degli Erei” protocol with the municipalities of Catenanuova Centuripe, Regalbuto, Agira, Castel di Iudica, Raddusa;
  - 2004-2005, P. I. Research Project "Val d'Ippari and Territorial Governance for the Development of winegrowing chains and tourism', Protocol with the municipalities of Victoria, Comiso, Acate, Chiaramonte Gulfi;
  - 2004, P. I. Research Project 3 “Strategy, logistics, production specialization-Fiera dell’Etna, Etnapolis, Provinces of Catania and Enna, and others 40 participating municipalities;
  - 2003, Chairman of the Scientific and Technical Committee of the University of Catania, Department of productive activities, innovation and internationalization of the City of Catania for the "Development and Promotion of the Territory";
  - 2003, P. I. Research Project “Laboratorio per lo spin off accademico nelle tecnologie avanzate (Spin Lab) - Catania University;
  - 2003, Coordinator of the Project Min.Att.Prod Announcement 05/02/2001 "Laboratory for academic spin-off in advanced technologies (Spin Lab) - Catania University;
  - 2002-2005, Dean of the Business Faculty in Catania;
  - 2002-2003, Scientific Responsible Master University of Catania in “Tourism Management ”;
  - 2002, P.I. Project " General States on High Tech in Catania"Catania University;
  - 2002, P. I. Research Project“Governance and startups for high technology firms”;
  - 2001-2003, Coordinator of the Project, "Analysis of Correspondence between employment opportunities for graduates and university education and training" National Committee for the Evaluation of the university-MIUR;
  - 2001-2003, Scientific Responsible Master Scuola di Eccellenza Catania University in “E-Business”;
  - 2001-2004, P. I.Research Project “Hi-tech and intangible networks”, Catania University;
  - 2000-2003, Scientific Responsible for the “Social and Economic area of the Territorial Plan of the Province of Catania”;
  - 2000-2002, Coordinator of the Technical and Scientific Committee of the local Project “Educational Systems Confindustria: Entrepreneurship Education in the South”;
  - 2000-2002, President of the Degree Bachelor in Economia Aziendale, Catania University;
  - 2000-2002, P.I. Project "Microelectronics and Entrepreneurship," Analysis of STMicroelectronics contribution to the development of entrepreneurship in Catania area, with STMicroelectronics Convention;
  - 2000-2002, Director of the Department “Impresa, Culture e Società” (DICS), Catania University;
  - 2000, P.I.Project “Catania's Microelectronics area as a District" presented to the Ministerial Conference on Information and Knowledge Society, Lisbon;
  - 2000, P. I. Research Project “PLAST\_Ics - Progetto di Ricerca e Formazione”, MIUR, STMicroelectronics, MedSpin;
  - 1999-2003, Members of the Evaluation Board of the General Hospital - Faculty of Medicine, Catania University;
  - 1999-2003, Members of the University Committee for the Evaluation of research projects, Scientific Area 13: Economics and Statistics;
  - 1999-2002, President of the Bachelor Course in Economics and Business Administration, 2nd Italian University course certified with Quality Standards ISO 9001, DNV;



### *Curriculum Vitae*

- 1999-2002, P. I. Research Project “CAMPUS – Modelli innovativi di Valutazione Universitaria”, coordinated by CRUI;
- 1999, P. I. Research Project “Testing of a system of quality certification ISO 9000 ” for the Degree Course in Economics and Business Administration, Faculty of Economics, Catania University;
- 1999, P.I. Project "Processes of ownership change in the governance of small and medium-sized family businesses operating in Sicily", Operational Program Contribution by n. 77504 of the Region of Sicily budget;
- 1999, Full Professor, University of Catania, Scientific Sector SECS / P08, Economics and Management;
- 1998-1999, P.I. Project "Technological innovation and new business opportunities," Aegi Convention (Area of Economics and Business Administration / University of Catania)-Science and Technology Park of Sicily;
- 1998, Head of the Scientific Convention ST Microelectronics - Aegi (Area of Economics and Business Administration, University of Catania) for "Creation and Development of Networks among innovative companies, carrying out the process of new business creation, promotion and dissemination of new entrepreneurship in the territory ";
- 1998, Member of the Commission for the assessment of POP Sicily Projects Measure 3.3 "Scientific research and technological innovation for regional development"- Sicilian Region;
- 1997-2015, Member of the Faculty for the Management PHD-Catania University;
- 1997-1998, Member of the National Commission in the Competition for Associate Professor Associato- P02B-Economics and Management;
- 1997-1998, Scientific Responsible Master "Junior-Export Manager" Special Project ICE and the Ministry of Foreign Trade organized by the University of Catania for young graduates living in NICs and developing countries;
- 1997, Coordinator Operating Unit "agreements, transactions, organizational structures. The nature of the revised firm" coordinated by the University of Bologna - subproject" Cooperation, reports, territory - Network and technological spin off ";
- 1997, Member of the Scientific Review Committee, "The Journal of Governance", Kluwer Publisher - Italian Academy of Business Economics;
- 1997, P.I. of ETNA Project (Entrepreneurship for a High Technology Network in the Area of Italy) between Aegi/University of Catania, ST Microelectronics and ATHENA Consortium;
- 1996, P. I. for designing CB Media "Women's entrepreneurship - The Argonauts" - Draft EU NOW; Partners: Italy, France, Spain;
- 1996, P. I. Research Project MURST “Corporate governance, competitive advantage and strategic dynamics in the Italian family business”;
- 1996, P. I. Research planning Project “L’imprenditorialità femminile – Le Argonaute” – Progetto Unione Europea NOW; Partners: Italy, France, Spain;
- 1995, P. I. Scientific Project "Widespread Entrepreneurship in Catania" Department for Productive Activities of the Municipality of Catania / IG (Society for the Young Entrepreneurship - Rome). Creator and director of " Bureau Vulcan of Ideas", now "Investi a Catania”;
- 1994-1996, Member of the Project "Adverse Short-term Dynamics and Processes of Organizational Redesigning” co-ordinated by the Bologna University;
- 1993, Operational Unit of the Research Group: Catania University-BocconiCREA/Formez on "Providing services to communication in Southern companies;
- 1992, Operational Unit of the Research Group: University of Bologna and Logica/Formez "Evaluation aspects of southern entrepreneurship in the engineering industry”;
- 1991, Associate Professor, University of Catania, Group P02B - Industrial and Commercial Technique;
- 1990, Project Unit of the University MIT (Massachusetts Institute of Technology) Sloan School of Management on "Investing Organization of the 21st century" (Developing enterprises in the 21st century);



### *Curriculum Vitae*

- 1987, Coordinator CNR research group on "Entrepreneurship in the Southern firms;
- 1986, Member of the International Research group on "Factors promoting or hiding the processes of new businesses formation. An international comparison" - New York University Graduate Business School, Center for Entrepreneurial Studies;
- 1986-1987, New York University – Graduate Business School “Center for Entrepreneurial Studies” (Centro di Studi per l’Imprenditorialità). Courses: “Entrepreneurial Activity and new business” “Intrapreneurship and Diversification for a Large Firm” Graduate Business School – New York University- New York;
- 1984-1985, Annual Course of "Analysis and Strategic Planning COPAS" School of Business Administration - Bocconi University - Milan;
- 1983, Assistant Professor University of Catania, Scientific Sector SECS / P08, Economics and Management.

### **BIBLIOGRAFY**

- Garraffo F., Schillaci C.E., Nicotra M., Romano M. (forthcoming) "Habitual Entrepreneurship In The Family Business Context" in “The Entrepreneurship SIG at European Academy of Management: New Horizons with strong Traditions” Information Age Publishing
- 2018. Schillaci C.; Nicotra M., Knowledge Gatekeepers in Smart Cities: The Future Cities Laboratory in Singapore. In *Le rotte della sostenibilità*, ISBN: 88-238-4608-0.
- 2018, Schillaci C., Introduzione. In *Tendenze nuove negli studi Economico-aziendali. L’evoluzione dei rapporti azienda-società* - ISBN:978-88-15-28057-2
- Nicotra M., Schillaci C., Romano M. (forthcoming) “Innovative Family Startups for Value Creation”, *Sinergie*, ISSN: 0393-5108.
- 2018., Nicotra M.; Corrente S.; Romano M.; Schillaci C.; Greco S., The Italian Entrepreneurial Ecosystem: A comparison with G7 Countries using Stochastic Multiattribute Acceptability Analysis. pp.47-65. In *Tendenze nuove negli studi Economico-aziendali. L’evoluzione dei rapporti azienda-società* - ISBN:978-88-15-28057-2
- 2018, Schillaci CE, Corrente S., Greco S., Nicotra. M., Romano M., “Entrepreneurial Ecosystems and Startups: an Empirical Investigation using SMAA and SMAA-S”. *Journal of Technology Transfer*.
- 2017, Schillaci CE, Nicotra M, Romano M, Del Giudice M. "The Causal Relation Between Entrepreneurial Ecosystem and Productive Entrepreneurship", *Journal of Technology Transfer*, DOI: 10.1007/S10961-017-9628-2.
- 2017, Schillaci C.; Romano M.; Nicotra M.; Tomarchio O., Social entrepreneurs as change catalysts: evidences from case studies, *International Journal of Managerial and Financial Accounting (IJMFA)*, vol.9, n. 2, pp.124 - 139, ISSN: doi: 10.1504/IJMFA.2017.084777.
- 2016, Schillaci CE, Del Giudice M., Nicotra M., Romano M., Entrepreneurial Performance of Principal Investigators and Country Culture: Relations and Influences. *The Journal of Technology Transfer*, vol.42, n. 2, pp. 320 - 337, ISSN: 0892-9912, doi: 10.1007/s10961-016-9499-y.
- 2016, Schillaci C.E., *La nuova impresa: tra caos, cambiamento e coesione*, in AA.VV. *L’impresa di domani*. EGEA, Milan. ISBN: 887549059636.
- 2016, Romano M., Schillaci C.E., Nicotra M., *Technology Based Nascent Entrepreneurship and Territorial Social Capital: Empirical Evidence from Italy*, in Cunningham J. & O’Kane C., *Nascent Technology Based Entrepreneurship*, London Palgrave. ISBN: 978-1-137-59593-5.
- 2016, Romano M., Schillaci C.E., Nicotra M., *Principal Investigators in Entrepreneurial Universities: a Research Framework*. In: Cunningham J., Guerrero M., Urbano D. *Entrepreneurial Universities: Technology and Knowledge Transfer*. p. 167-186, World Scientific Publishing, ISBN: 978-981-



## Curriculum Vitae

4733-304.

- 2016, Del Giudice M., Nicotra M., Romano M., Schillaci C.E., "Entrepreneurial Performance of Principal Investigators and Country Culture: Relations and Influences", Journal of Technology Transfer, DOI: 10.1007/s10961-016-9499-y.
- 2016, Schillaci C.E., Romano M., "Straight Up-Percorsi strategici per nuove imprese", McGraw-Hill Education, Milan, ISBN: 9788838675140..
- 2015, Romano M., Nicotra M., Schillaci C.E., Del Giudice M., "Institutional based supports and technology startups: empirical evidences from Italy", Technology Transfer Society Proceedings, Annual Conference Dublin (Ireland), 28-30 October 2015.
- 2015, Schillaci C.E., *Innovazione sociale, contenimento della spesa e nuovi processi organizzativi nel comune di Catania*, in AA.VV. Esperienze di spending review in Enti Locali e Regioni. Roma, Formez, ISBN: 9788894101621.
- 2014, Schillaci C.E., Romano M., Nicotra M., "Imprenditorialità & Absorptive Capacity Territoriale: il caso della Sicilian Venture Philanthropy Foundation", SINERGIE, Quaderni, n.17, p.143-159.
- 2014, Schillaci C.E., Romano M., Garraffo F., Rapporto di Ricerca "Analisi dell'impatto socio-economico di Coca-Cola Italia e SIBEG in Sicilia", pp. 1-160.
- 2014, Schillaci C.E., Romano M., Garraffo F., Rapporto di Ricerca "La filiera agrumicola in Sicilia", p.1-105.
- 2014, Romano M., Schillaci C.E., Catalfo P., Rapporto di Ricerca "SOSTARE 2002-2012: dieci anni di servizio per la valutazione dell'impatto economico e sociale", p.1-120.
- 2014, Schillaci C.E., La Rosa A., *Merito(fobia). No thanks!*, Rubettino, Catanzaro, ISBN: 9788849841749.
- 2013, Schillaci C.E., Romano M., Nicotra M. "Family business foundations: theoretical and empirical investigation" Journal of Innovation and Entrepreneurship, vol. 2, n. 22, pp. 1-19, ISSN: 2192-5372.
- 2013, Schillaci C.E., Romano M., Nicotra M., "Territory's Absorptive Capacity", Entrepreneurship Research Journal, 3 (1), pp.109-126, DOI: 10.1515/erj-20120001.
- 2013, Schillaci C.E., Romano M., Nicotra M., "Principal Investigators in Science and Technology Parks: a research-oriented approach or an explorative entrepreneurial mindset", in International Conference Proceeding "Principle Investigators as Boundary Spanners, Science and Market Shapers", Whitaker Institute, NUI Galway.
- 2012, Schillaci C.E., Romano M., "Le Fondazioni tra mito di famiglia e sostenibilità intergenerazionale", McGraw-Hill Education, Milan, ISBN: 97888-386-9066-2.
- 2012, Schillaci C.E., Romano M., Nicotra M., "Family Business and Family Office: a Coevolution Perspective" in AA.VV., International Conference "Research, Production and Management 2012" -Sixth Edition Conference Proceedings Book, Naples, 22-27 October 2012, vol. 1, EUROPEAN SCIENTIFIC PRESS, ISBN: 978-88-907879-0-4.
- 2012, Schillaci C.E., Romano M., Nicotra M., "Università di Catania. Spirito imprenditoriale e formazione d'impresa. I risultati di un'indagine empirica nazionale" in Cafferata R. & Dossena G. (a cura di) "Spirito imprenditoriale e formazione d'impresa. I risultati di un'indagine empirica nazionale", pp. 271295, Il Mulino, Bologna, ISBN: 978-88-15-24076-7.
- 2012, Schillaci C.E., Romano M., Nicotra M., "Science Parks and Territorial Governance: Enhancing Absorptive Capacity in a Hostile Region", 12° EURAM Conference Proceedings, Rotterdam.
- 2012, Schillaci C.E., Romano M., Nicotra M., "Absorptive Capacity and Science Parks: Enhancing Entrepreneurship in a Hostile Region", International Conference Entrepreneurship as an European Experience: Bocconi University, Milan, 11-12 October.
- 2012, Schillaci C.E., Romano M., Nicotra M., *Science Parks and Entrepreneurship: Enhancing Territorial Absorptive Capacity in a Hostile Region*, in AA.VV. Essay in Management, Economics & Ethics, pp. 1-21,



## Curriculum Vitae

McGraw-Hill, Milan, ISBN: 9788838673740.

- 2011, Schillaci C.E., Gatti C., "E pluribus unum: intenzionalità collettiva e governo dei sistemi territoriali", Sinergie, n. 84, pp. 21-45, ISSN: 0393-5108.
- 2011, Schillaci C.E., Romano M., Nicotra M., "Family business and family office: a co-evolution prespective", paper presentato a EURAM, Tallin, Estonia, 1-4 June 2011.
- 2010, Schillaci C.E., Nicotra M., "Rowing Against the Tide: The struggle to Enhance Entrepreneurship in a Hostile Region", in Dossena G. "Entrepreneurship today", McGraw-Hill, ISBN: 9788838672378.
- 2010, Schillaci C.E., Longo M.C., *Territori Imprenditoriali, Nuovi scenari di competitività etica*, Rubbettino Editore, Catanzaro, p. 9-90, ISBN: 9788849828450.
- 2010, Schillaci C.E., Leonardi A., *Remare controcorrente: il riposizionamento strategico di Etna Valley*, Fondazione RES, Istituto di Ricerca su Economia e Società in Sicilia.
- 2009, Schillaci C.E., Romano M., Longo C., "Hybrid Organizational Forms and Academic Entrepreneurship. The Evolution of Italian University Incubators", p. 1-150, Turin, Giappichelli, ISBN: 978-88-3480911-2.
- 2009, Schillaci C.E., Lazerson M., Lorenzoni G., "Modica Chocolate Won't Melt under the Sicilian Sun: Creating a Market for Conquistador Chocolate", paper presentato a Egos 2009, Barcellona, Spagna, 02-04 July 2009.
- 2008, Schillaci C.E., Romano M., Longo M.C., *Visione strategica e creazione di valore nel campo della medicina rigenerativa. ISMETT: un modello di sperimentazione gestionale nel mediterraneo*, Giappichelli, Turin, ISBN: 97888-3488656-4.
- 2008, Schillaci C.E., "Famiglia, impresa e paradosso co-evolutivo. Una diversa prospettiva di indagine sul family business" in Devecchi C., Fraquelli G., "Dinamiche di sviluppo e internazionalizzazione del family business", Il Mulino, Bologna, p. 105-130, ISBN: 978-88-15-12682-5.
- 2008, Schillaci C.E., Romano M., Longo M.C., *Academic Entrepreneurship, Università Incubator and Corporate Governance*, Sinergie, vol. 75, p. 89-108, ISSN: 0393-5108.
- 2007, Schillaci C.E., Romano M., Longo M.C., "Academic Entrepreneurship in International Markets: the Challenge of Italian University Incubators", SMSStrategy Management Society Conference Proceedings, San Diego (USA), 14-17 October.
- 2007, Schillaci C.E., Lorenzoni G., *The Social Entrepreneurship Process. Exploiting Modica's Opportunities. SMS-Strategic Management Society*, Special Conference Proceedings, Catania, 23-25 May.
- 2007, Schillaci C.E., Romano M., Longo M. C., "Academic Entrepreneurship, università incubator and corporate governante", SMS-Strategic Management Society, Special Conference Proceedings, Catania, 23-25 May.
- 2007, Schillaci C.E., "Imprese familiari, longevità e paradosso coevolutivo", Dinamiche di sviluppo e di internazionalizzazione del family business Proceedings, Milan, 18-19 october 2007.
- 2006, Schillaci C.E., Longo M.C., *Formazione Universitaria e fabbisogni di professionalità: un'analisi tra atenei e territorio*, pp. 1-94, Giappichelli, Torino, ISBN: 9788834873823.
- 2006, Schillaci C.E., Romano M., *Imprese commerciali e sviluppo del territorio* in Schillaci C.E, Cirelli C., Pogliese A., *Territorio e nuovi modelli di consumo. L'affermazione del format centro commerciale*, pp. 13-60, Franco Angeli Editore, Milan, ISBN: 88-464-7503-8.
- 2006, Schillaci C.E., Romano M., Longo M.C., "The Role of University Incubator in the Corporate Governance of Academic Start-up", SMS-Strategic Management Society Conference, Vienna (Austria), 29 october - 1 november.
- 2006, Schillaci C.E., Romano M., Longo M.C., "The Role of University Incubator in the Corporate Governance of Academic Start-up", EURAM 2006 Conference Proceedings, Oslo (Norvegia), 17-20.
- 2006, Schillaci C.E., *Specificità Locali e Fabbisogni di Professionalità: Percorsi*





## Curriculum Vitae

di Sviluppo nella Provincia di Catania, Giappichelli, Turin, ISBN: 9788834873830.

- 2006, Schillaci C.E., *Obiettivi e metodologie di ricerca*, in Schillaci C.E. (a cura di), Specificità Locali e Fabbisogni di Professionalità: Percorsi di Sviluppo nella Provincia di Catania, Giappichelli, Turin, p. 15-29, ISBN: 9788834873830.
- 2006, Schillaci C.E., Romano M., Longo M.C., Galvagno M., *“Mezzogiorni diversi. Report Sud-Est Sicilia”* vol. 1, p. 1-151, Catania.
- 2006, Schillaci C.E., Cirelli C., Pogliese A., *Territorio e nuovi modelli di consumo. L'affermazione del format centro commerciale*, Franco Angeli Editore, Milano, p. 1-155, ISBN: 88-464-7503-8.
- 2005, Schillaci C.E., Faraci R., D'allura G., *Il ruolo della famiglia nel fenomeno dell'apertura delle imprese familiari italiane*, Piccola Impresa, v. 3, p. 55-71, ISSN: 0394-7947.
- 2005, Schillaci C.E., Romeo del Castello R. (a cura di), *La sfida del vino made in Sicily, Strategie di crescita del settore e del territorio*, Giappichelli, Torino, p. 1-177, ISBN: 88-348-5638-4.
- 2005, Schillaci C.E., *Evoluzione del settore viticolo e opportunità di sviluppo del “territorio Sicilia”*, in Schillaci C.E., Romeo del Castello R. (a cura di), *La sfida del vino made in Sicily, Strategie di crescita del settore e del territorio*, Giappichelli, Turin, p. 29-34, ISBN: 88-348-5638-4.
- 2004, Di Guardo M.C., Schillaci C.E., *Le relazioni strategiche tra multinazionali e imprese locali: Analisi empirica di un sistema locale di imprese nel settore microelettronico*, Economia e politica industriale, n.124, p. 59-86, ISSN: 03912078.
- 2004, Schillaci C.E., Virgillito D., Catania e ICT, *Le ragioni di un successo*, in L'impresa, October, ISSN: 1974-2185.
- 2004, Schillaci C., Di Guardo C.M., Di Gesu' C., *“Microélectronique et création locale d'entrepreneurs: Le modèle de Catane”*, in SASSU A., SID AHMED A., Technologies de l'information et développement économique local, Parigi: Isprom- Publisud, p. 159-180, ISBN: 2-86600-973-8.
- 2003, Buttà C., Schillaci C.E., *Microelettronica & saperi locali*, Giappichelli, Turin, ISBN: 88-348-1329-4.
- 2003, Schillaci C.E., *Radicalamento delle multinazionali e impatto sulle imprese locali*, in Sinergie, vol. 60, p. 129-142, ISSN: 0393-5108.
- 2003, Schillaci C.E., Faraci R., D'allura G., *Mutamenti organizzativi dell'impresa familiare in Italia: il caso dell'apertura del capitale di rischio agli investitori istituzionali*, in Organizations Today Proceedings, Cagliari.
- 2003, Di Guardo C., Schillaci C.E., *Le prospettive di sviluppo di un aggregato territoriale high-tech: il caso di Catania*, in F. Cesaroni e A. Piccalunga, *Distretti industriali e distretti tecnologici. Modelli possibili per il Mezzogiorno*, Franco Angeli, Milan, pp. 23-41.
- 2002, Schillaci C.E., Faraci R., *“The ownership and governance of firms in transition: The Italian experience”*, Giappichelli, Turin, p. 1-255, ISBN: 88-3483369-4.
- 2002, Schillaci C.E., Faraci R., D'Allura G., *L'impresa familiare aperta: il ruolo degli investitori istituzionali*, .
- 2001, Schillaci C.E., *Il prezzo nelle scelte competitive delle imprese commerciali*, in Schillaci C.E., Baccarani C., *Imprese commerciali e sistema distributivo. Una visione economico manageriale*, p. 211-272, Giappichelli, Turin, ISBN: 8834808339.
- 2001, Schillaci C.E., Faraci R., *Managerializzazione del governo d'impresa e ruolo degli investitori istituzionali nell'accelerazione dello sviluppo delle imprese familiari italiane*, in Sinergie n.55, p. 295-310, ISSN: 0393-5108.
- 2001, Schillaci C.E., Di Gesù C., Di Guardo C., *Microelettronica e imprenditorialità: verso la creazione di un polo hi-tech nell'area catanese*, Economia & Management, n. 1, ISSN: 1120-5032.
- 1999, Schillaci C.E., Faraci R., *The Institutional Transition in Family-Owned SMEs. Ownership structure, corporate governance mechanisms and decisionmaking processes*, ICBS World Conference, Napoli 20-23 June.



### Curriculum Vitae

- 1999, Schillaci C.E., Faraci R., *I processi di transizione istituzionale nel governo delle piccole e medie imprese familiari*, in *Piccola Impresa* n.3, ISSN: 03947947.
- 1999, Schillaci C.E., Faraci R., *Private Equity managers and Family Owned Firms in Italy: Introducing New Corporate Performance Objectives and Techniques of Value Management*, *Strategic Management Society Annual International Conference*, Berlin, October 3-6.
- 1997, Schillaci C.E., *Management e Proprietà. Fondamenti economico-aziendali della partecipazione del management al capitale di rischio delle imprese*, Edizioni Giappichelli, Turin, p. 1-196, ISBN: 88-348-7043-3.
- 1997, Schillaci C.E., *Aspetti strategici e operativi del pricing nelle imprese commerciali*, in Baccarani C. (a cura di), *Imprese commerciali e sistema distributivo*, G. Giappichelli, Turin.
- 1995, Schillaci C.E., *Identificazione e misurazione della "capacità imprenditoriale". Primi risultati di un'indagine empirica*, *Sinergie*, n. 36/37, ISSN: 0393-5108.
- 1994, Schillaci C.E., *Innovazione e transizione del potere imprenditoriale*, in AA.VV., *I Processi Innovativi nelle Piccole Imprese*, p. 255-272, Edizione Lint Trieste.
- 1992, Schillaci C.E., *I collegamenti interpersonali e la loro rilevanza ai fini della nascita di una nuova impresa*, in *Sinergie*, Verona, n.28, ISSN: 03935108.
- 1991, Schillaci C.E., *Cultura della qualità ed analisi degli errori*, in *Sinergie*, Verona, n.7, ISSN: 0393-5108.
- 1990, Schillaci C.E., *I Processi di transizione imprenditoriale del potere imprenditoriale nelle imprese familiari*, Edizioni Giappichelli, Torino.
- 1989, Schillaci C.E., Dubini P., *L'influsso delle variabili ambientali nella decisione di avviare una nuova impresa*, in Lorenzoni G., Zanoni A. (a cura di), *Gli studi sull'imprenditorialità in Italia*, Bulzoni Editore, Torino.
- 1988, Schillaci C.E., *Un campione di aziende di successo operanti in Sicilia: il caso A.I.D.*, in AA.VV., *Piccole e medie imprese e sistemi di direzione*, Giuffrè Editore, Milan.
- 1988, Schillaci C.E., *Profili economico-aziendali della formula joint venture*, Giuffrè Editore, Milan.
- 1987, Schillaci C.E., *Joint Ventures as Responces to Strategic Needs*, March 87 – New York University.
- 1987, Schillaci C.E., *Designing Successfull Joint Ventures*, in *The Journal of Business Strategies*, #87-21, p. 1-26, New York.
- 1986, Schillaci C.E., *La nozione di responsabilità sociale dell'impresa e sua evoluzione in relazione ai valori imprenditoriali*, in AA.VV., *Valori imprenditoriali e successo aziendale*, Giuffrè, Milan.

Prof.ssa Carmela Schillaci

Catania, 14/02/2017